

| Cash Assets | 6756 | 7722 | 9255 |
| :---: | :---: | :---: | :---: |
| Receivables | 5614 | 6283 | 5342 |
| Inventory (LIFO) | 43783 | 44269 | 44751 |
| Other | 3511 | 3623 | 2391 |
| Current Assets | 59664 | 61897 | 61739 |
| Accts Payable | 46092 | 47060 | 45110 |
| Debt Due | 9662 | 2605 | 6727 |
| Other | 22767 | 27812 | 28051 |
| Current Liab. | 78521 | 77477 | 79888 |


| ANNUAL RATES <br> of change (per sh) <br> Sales <br> "Cash Flow" <br> Earnings <br> Dividends <br> Book Value |  | Past 10 Yrs. $6.0 \%$ 5.5\% $9.5 \%$$5.0 \%$ | Past Est'd '16-'18 <br> 5 Yrs. to '22'24 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 0\% | 4.5\% |
|  |  |  | 5\% | . $0 \%$ |
|  |  |  | 5\% | 7.0\% |
|  |  |  | 5\% | 7.5\% |
|  |  |  | 5\% | 3.5 |
| $\begin{gathered} \text { Fiscal } \\ \text { Year } \\ \text { Begins } \end{gathered}$ | QUARTERLY SALES (\$ mill.) ${ }^{\text {A }}$ |  |  |  | $\begin{aligned} & \text { Full } \\ & \text { Fisclal } \\ & \text { Year } \end{aligned}$ |
|  | Apr. 30 |  | Jul. 31 | Oct. 31 |  | Jan. 31 |
| 2016 | 115904120854118179130936 |  |  |  | 485873 |
| 2017 | 117542123355123179136267 |  |  |  | 500343 |
| 2018 | 122690128028124894138793 |  |  |  | $\begin{aligned} & 514405 \\ & 528925 \end{aligned}$ |
| 2019 | 123925 130750 129000 145250 <br> 129180 134800 132875 149965 |  |  |  |  |
| 2020 |  |  |  |  |  | $546820$ |
| $\begin{gathered} \text { Fiscal } \\ \text { Yeag } \\ \text { Yegins } \end{gathered}$ | EARNINGS PER SHARE A B |  |  |  | $\begin{aligned} & \text { Full } \\ & \text { Fiscal } \\ & \text { Year } \end{aligned}$ |
|  | Apr. 30 |  | Jul. 31 | Oct. 31 |  | Jan. 31 |
| 2016 |  |  | 1.07 | 98 | 1.30 | 4.32 |
| 2017 | 1.00 |  | 1.08 | 1.00 | 1.33 | 4.42 |
| 2018 | 1.14 | 1.29 | 1.08 | 1.41 | 4.91 |
| 2019 | 1.13 | 1.23 | 1.07 | 1.42 | 4.85 |
| 2020 | 1.16 | 1.27 | 1.12 | 1.50 | 5.05 |
| - | QUARTERLY DIVIDENDS PAID - C |  |  |  | Full Year |
| endar | Mar. 31 | Jun. 30 | Sep. 30 | Dec. 31 |  |
| 2015 | . 49 | . 49 | 49 | 49 | 1.96 |
| 2016 | .5051 | . 50 | . 50 | . 50 | 2.00 |
| 2017 |  |  | . 51 | . 51 | 2.04 |
| 2018 | .51 .52 | . 52 | . 52 | . 52 | 2.08 |
| 2019 | . 53 | . 53 |  |  |  |

BUSINESS: Walmart Inc. owns the world's largest retail chain, operating 3,570 supercenters (includes grocery departments), 386 discount stores, 599 Sam's Clubs, and 813 Neighborhood Markets in the U.S., plus 5,993 foreign stores, many in Latin America, with the rest in Asia, Canada, and the U.K. as of $1 / 31 / 19$. Total store space: 1.129 billion square feet. Retail space is largely owned, and

## Walmart reported solid results for the

 fiscal first quarter. The top line grew $2.5 \%$ year over year to $\$ 125.8$ billion in constant-currency terms. Earnings per share of $\$ 1.13$ were well ahead of our estimate of $\$ 1.02$, but fell short of last year's $\$ 1.14$, as the company continues to invest in infrastructure, e-commerce, and wages. Walmart U.S. had a strong same-store sales performance, with that important metric rising 3.4\%. The growth came despite SNAP (food stamp benefits) being pulled forward in the prior year quarter. That figure included e-commerce growth of $37 \%$, which was in line with its performance over the last several years. The number of transactions increased 1.1\%, while the average ticket was $2.3 \%$ higher.Comparisons are getting more difficult. The company faces tougher sales comparisons in the fiscal second quarter, due to the timing of weather related benefits last year. Too, currency is expected to remain a headwind during the period.
We think tariffs will hinder Walmart's results over the near term. The company will continue to actively manage pricing/margins and execute mitigation stra-
most stores are within 400 miles of a distribution center. Groceries accounted for $56 \%$ of U.S. sales; sales per square foot in 2018: about $\$ 455$. Has $2,200,000$ employees. Off./dir. own $50.2 \%$ of shares (4/19 proxy). Chairman: Gregory B. Penner. CEO and Pres.: Doug McMillon. Inc.: DE. Addr.: 702 S.W. 8th St., Bentonville, AR 72716. Tel.: 479-273-4000. Internet: www.walmart.com.
tegies. That said, due to its size and breadth of product we think there will be some financial repercussions for Walmart.
Development of the omnichannel is coming along. Walmart now has 2,450 stores in the U.S. with grocery pickup, and provided same-day grocery delivery in nearly 1,000 locations at quarter end. The company expects 1,600 stores to offer same-day delivery by year-end. Too, by the end of 2019, 75\% of the country will be covered by next-day delivery for much of Walmart.com's inventory. The company also recently announced an in-home grocery delivery service (InHome) where associates wearing body cams will gain access to customers' homes via smart lock devices and then stock fridges and pantries with goods. The service will be rolled out in three market this fall.
These shares are an average choice. The recent run up in price has limited the company's long-term price appreciation potential. Too, exposure to tariffs makes Walmart somewhat less insulated from an ongoing trade war with China than many other large cap stocks outside retail. Kevin Downing

J uly 26, 2019

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[^0]:    (A) Fiscal year ends Jan. 31st of following (losses)/gains: '05, \$0.03; '08, (\$0.07); '09, Aug., and Dec.■ Dividend reinvestment plan calendar year. Sales exclude rentals from li- \$0.04; '10, \$0.40; '11, \$0.03; '13, (\$0.23); '15 available. censed depts. (B) Based on diluted shares. (\$0.08). Next earnings report due mid-August. (D) In millions. May not sum due to rounding. Excls. n/r (C) Divds. historically paid in early Mar., May,

    | Company's Financial Strength | A++ |
    | :--- | ---: |
    | Stock's Price Stability | 95 |
    | Price Growth Persistence | 25 |
    | Earnings Predictability | 95 |

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